



Role	Finance and Account Director
Location	Egham
Salary	Competitive

Background

The Company:

Isosceles is a business accounting consultancy providing bespoke strategic and operational finance expertise to UK and international companies. We work with our clients as a key part of their team and deliver tailored solutions across the finance spectrum – from purchase ledger to CFO.

Role Purpose and Key Responsibilities

We're currently looking a senior finance professional, preferably with FD level experience, to step into an Account Director role - managing the profitable delivery of one or more client accounts while personally providing FD level business advice and financial support. As a senior manager within Isosceles, the Account Director will be responsible for the performance of teams of finance professionals, often operating within a matrixed multi-team structure. As a commercially driven FD working with ambitious, growing companies, they will be able to advise on financial strategy, drive business development and ensure the client manages financial risk.

Client delivery

Exactly what you'll do on a day to day basis will be influenced by your clients, but typical responsibilities will include:

- Providing proactive, pragmatic, commercial and strategic business advice and financial support to client/s.
- Providing leadership and strategy on client financial issues.
- Risk identification and management.
- Overseeing the operation of a compliant, accurate and value adding finance support function.
- Ensuring that all statutory and regulatory requirements of the organisation are met, including reporting and tax.
- Modelling, report design.
- Overall responsibility for cash flow management.
- Ownership of monthly reporting deliverables.
- Ensuring that all supporting information for internal and external audits are prepared, relationships with external parties managed and any recommendations actioned.
- Ownership of budget, P&L and cash-flow forecasts.
- Ensure effective financial processes, procedures and controls are in place.



Project delivery

Whether directly for a client or internally for Isosceles, you'll lead a range of projects. These could include:

- Systems sourcing, implementation and development.
- Project pricing.
- Supporting Corporate Finance projects such as due diligence, preparation for exit and acquisitions.
- Capital fund raising.
- Preparation for exit.
- Investor relations.

Client Account Management

As an Account Director, you'll be responsible for successfully managing the business relationship with current and prospective clients, ensuring client satisfaction with services provided and profitably growing accounts.

Business Development

As a key representative of the company, the Account Director will attend business and networking events, developing key relationships and exploring opportunities to work with new clients and partners. You will scope potential client engagement, determine pricing and present Isosceles' proposals.

About you

- Excellent professional and technical knowledge is a given. You'll be fully qualified (ACA, CIMA) with relevant, commercial experience at a senior level across a range of finance functions.
- Highly practiced at relationship building and management, you'll be comfortable operating at a senior level.
- You'll be known for being an articulate, influential, confident, analytical, insightful, innovative, commercial problem-solver.
- You'll know how to successfully handle pressure, balance conflicting priorities and thoughtfully lead teams of accountants.
- You'll have an absolute commitment to integrity, professionalism and ethical financial governance.
- Naturally numerate and organised, with good working knowledge of data analytics and business intelligence solutions.
- Our clients are varied, and you'll understand the need to be flexible and to adapt to changing client requirements.