

Focus on a Shining Light

Building a secure future for our grand children, reducing our carbon footprint and finding alternative sources of energy, is no longer the preserve of the dedicated environmentalist – the 'green' industry is now a significant sector in its own right.

QuantaSol, a spin-out from Imperial College London, has developed a world leading 3rd generation solar cell for use in concentrating photo-voltaic systems.

From the earliest stages the management team worked to the principle of focussing on core activities and looked to outsource non-core activities.

The Requirement

As a start up QuantaSol needed a basic monthly service which could flex to provide higher level resource for forecasting and dealing with investor requirements.

The level of activity was anticipated to increase significantly and QuantaSol were looking for a service provider who could cope with higher volumes without service interruption.

Why Isosceles?

The management team of QuantaSol had worked with Isosceles previously and as a recommended supplier to Imperial College spin outs, Isosceles were a natural, proven choice.

"We already knew much about Isosceles and their quality service -it was an easy decision for us" said Kevin Arthur, CEO at QuantaSol

The Service

Isosceles provide a dedicated team consisting of an accounts assistant and senior financial controller together with ICE

its scanning and work flow solution. This provides QuantaSol with a reliable, up to date, real-time financial picture - crucial to management decision making in the fast changing environment in which they are operating.



The Results

Isosceles has been able to support QuantaSol's growth, relocation and several funding rounds.

QuantaSol is now well established as a leader in clean technologies (Clean Tech 100 winner, Red Herring 100 finalist, Going Green Top 100 winner) and has achieved world record performance.

"We have achieved remarkable results in a short period of time. Focus has been the key to our success" commented Kevin Arthur. "Outsourcing to Isosceles has allowed us to focus on what we do best. We already had a high expectation of them and Isosceles have delivered to this and more."