



## Role Description

<b>Role Title</b>	Account Director
<b>Reports To</b>	Managing Director
<b>Head Office</b>	Centurion House, London Road, Staines, Middlesex TW18 4AX

### Company Background

Isosceles Finance are a Business Accounting and HR Consultancy working with small and medium sized companies. We work with clients to fill their Finance, Accounting and HR skills gaps (part time, interim or outsourced) and help their business to grow. In the past 8 years we have helped over 100 ambitious businesses achieve their full potential through strategic services, consultancy and projects plus back office services such as outsourced accounting, payroll and HR.

### Role Purpose and Key Responsibilities

You will be a qualified accountant (ACA/ACCA/CIMA) who relishes the commercial side of accounting and who is able to support our clients in growing their businesses. You must have a proven ability to work with and make a difference to SMEs within the technology sector.

#### Key Responsibilities:

- Manage client relations
- Proactively identify client business issues
- Provide leadership and strategy on client financial issues
- Financial support to client board of directors
- Capital raising, investor relations, due diligence, acquisitions
- Oversight of client Finance Department, continuous service improvement
- Identification of key performance indicators
- Overview of budget and determination of budget assumptions
- Overview of profit and cash-flow forecasts
- System Implementation
- Ensuring delivery of high quality service to clients
- New business development
- Project pricing
- Managing client profitability

- Project resourcing and resource management
- Risk Management
- Statutory Reporting

### **Person Specification**

You will be ACA, CIMA or ACCA qualified  
Good level of IT literacy especially Excel  
Professional with the ability to communicate effectively at all levels within the organisation  
Able to demonstrate a high level of effective time management skills, multi-tasking and have the ability to work to deadlines  
Resourceful, enthusiastic and able to use own initiative  
Trustworthy and reliable  
Staff management and leadership experience - Isosceles employs an excellent team of Assistant Accountants and Financial Controllers  
Experience within a high growth or technology / blue chip environment either as a Finance Director or from within a practice desirable